

# GEORGI LINKOV

## Education:

|                               |   |
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| <i>Institution</i>            | Politechnical University, Budapest, Hungary |
| <i>Dates</i>                  | 1982/1984                                   |
| <i>Received qualification</i> | Civil engineering traineeship               |

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| <i>Institution</i>            | Technical University Chalmers, Gothenburg, Sweden |
| <i>Dates</i>                  | 1980  |
| <i>Received qualification</i> | Civil engineering traineeship                     |

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| <i>Institution</i>            | UACEG                  |
| <i>Dates</i>                  | 1979 – 1982            |
| <i>Received qualification</i> | PhD– Civil engineering |

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| <i>Institution</i>            | UACEG  |
| <i>Dates</i>                  | 02/1967 – 06/1972  |
| <i>Received qualification</i> | Construction Engineer in Industrial and Civil Construction |

## Language skills: (1 to 5, 5 being highest possible mark)

| <i>Language</i> | <i>Reading</i> | <i>Speaking</i> | <i>Writing</i> |
|-----------------|----------------|-----------------|----------------|
| English         | 4              | 3               | 3              |
| Russian         | 5              | 4               | 3              |
|                 |                |                 |                |

## Additional qualifications:

- Licensed real estate appraiser since 1993 (certified by the Dresden Real Estate Appraisal Institute and the Privatization Agency of the Republic of Bulgaria)

- Licensed appraiser of company assets and capital since 1993 (certified by Arthur Andersen and Privatization Agency of the Republic of Bulgaria)

**Key qualifications:**

- Full design license. Research, design and construction of buildings and facilities;
- Legal and regulatory basis of the construction industry;
- Investment analyzes and project management;
- Valuation and management of real estate and company assets;
- Preparation, qualification and retraining of specialists in the field of construction and its management;
- Construction supervision;
- Technical control of the "Construction" part of the investment projects - Certificate reg. №0337 of KIIP for entry in the public register of the persons exercising technical control of the "Construction" part of the investment projects

**Work experience:**

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|------------------------------|---|
| <i>Dates</i>                 | <i>1999 – present</i>   |
| <i>Employer</i>              | <i>LINK CONTROL Ltd., Sofia, Bulgaria</i>   |
| <i>Position</i>              | <i>Manager</i>  |
| <i>Main responsibilities</i> | <p>Manages the overall activity of the company:</p> <ul style="list-style-type: none"> <li>- Construction supervision;</li> <li>- Evaluation of the compliance of investment projects;</li> <li>- Technical control of the "Constructions" part of the investment projects;</li> <li>- Preparation of technical passports;</li> <li>- Investors control.</li> </ul> |

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| <i>Dates</i>                 | <i>1993 - продължава</i>  |
| <i>Employer</i>              | <i>LINK Ltd., Sofia, Bulgaria</i>   |
| <i>Position</i>              | <i>Manager</i>  |
| <i>Main responsibilities</i> | <p>Manages the overall activity of the company in the following main directions:</p> <ul style="list-style-type: none"> <li>- consulting services in the field of construction;</li> <li>- investment analysis and investment design;</li> <li>- project management, financial and accounting analyses;</li> <li>- valuation of real estate, company assets and capital;</li> <li>- qualification and retraining of specialists.</li> </ul> <p>In the period from 1992 until now, he participated and led numerous projects related to:</p> |

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|  | <ul style="list-style-type: none"> <li>- Research and design of more than 30 sites;</li> <li>- Consulting services of the Privatization Agency of the Republic of Bulgaria and a number of ministries on the privatization of more than 50 state-owned companies, real assets and others;</li> <li>- Consulting services for banking institutions related to the development and evaluation of investment projects and loan collateral;</li> <li>- Consulting services on identification, structuring and development of programs for industrial and municipal energy efficiency. Development of projects in the field of energy efficiency, including negotiations with commercial banks for their financing based on developed cash flow projects, risk analysis, corporate finance, business and credit plans.</li> </ul> |
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| <i>Dates</i>                 | <i>1973 – present</i>   |
| <i>Employer</i>              | <i>UACEG</i>  |
| <i>Position</i>              | <i>1984 – Assistant professor of Civil Engineering</i><br><i>1979 – 1984 – Chief teaching assistant</i><br><i>1973 – 1979 – Teaching assistant</i>  |
| <i>Main responsibilities</i> | Leads lectures on the disciplines: <ul style="list-style-type: none"> <li>- Metal structures</li> </ul> Leads exercises in the disciplines: <ul style="list-style-type: none"> <li>- Metal structures</li> <li>- Special metal structures</li> <li>- Steel and wooden structures</li> </ul> |

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| <i>Dates</i>                 | <i>1965 – 1967</i>  |
| <i>Location</i>              | <i>Svishtov, Bulgaria</i>   |
| <i>Company</i>               | <i>Local construction organisation</i>                              |
| <i>Position</i>              | <i>Technical manager</i>  |
| <i>Main responsibilities</i> | <i>Management of construction works of buildings and facilities</i> |